

## Message Text

CONFIDENTIAL

PAGE 01 LIMA 01568 01 OF 02 262357Z

72

ACTION COA-02

INFO OCT-01 ARA-16 ISO-00 DLOS-06 IO-14 EB-11 INT-08

COME-00 AID-20 DOTE-00 CG-00 TRSE-00 CIAE-00 DODE-00

PM-07 H-03 INR-10 L-03 NSAE-00 NSC-10 PA-04 RSC-01

PRS-01 SPC-03 SS-20 USIA-15 SAM-01 CIEP-02 STR-08

OMB-01 CEA-02 TAR-02 SCI-06 AGR-20 DRC-01 /198 W

----- 046308

P R 262315Z FEB 74

FM AMEMBASSY LIMA

TO SECSTATE WASHDC PRIORIY 9038

INFO AMEMBASSY QUITO

AMEMBASSY SANTIAGO

AMCONSUL GUAYAQUIL

C O N F I D E N T I A L SECTION 1 OF 2 LIMA 1568

EO 11652: GDS

TAGS: EFIS, PFOR, PE

SUBJ: FISHERIES TALKS - PERUVIAN TUNA FLEET AND  
POSSIBLE INTERIM MEASURES

REF: SANTIAGO 655, STATE 36434, 19750, 11616,  
LIMA 507, 230

1. FOLLOWING ARE EMBASSY RESPONSES TO QUESTIONS POSED  
PARA. 4 STATE 11616 CONCERNING POTENTIAL PERUVIAN INTEREST  
IN INTERIM SOLUTION TO TUNA BOAT SEIZURES, WITH PARTICULAR  
EMPHASIS ON POSSIBILITY OF ASSOCIATION-TYPE ARRANGEMENT  
IN THE EVENT THAT EFFORTS IN ECUADOR TO WORK OUT SIMILAR  
MEASURES PROSPER:

A. PERUVIAN REGULATIONS - GOP FISHING REGULATIONS  
PERMIT ASSOCIATION-TYPE ARRANGEMENTS AND IN FACT BOTH  
POLES AND CUBANS ARE OPERATING UNDER THEM AT PRESENT TIME,  
ALTHOUGH NOT IN FIELD OF TUNA. IN REGARD TO TUNA,  
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 LIMA 01568 01 OF 02 262357Z

GOP PRESENTLY REQUIRING US FLAG VESSELS PREVIOUSLY

OPERATED BY COISHCO TO REGISTER UNDER PERUVIAN FLAG. (IT WILL BE RECALLED THAT COISHCO IS A STAR KIST SUBSIDIARY WHICH WILL HAVE MINORITY POSITION IN NEW TUNA-FOR-EXPORT AND DOMESTIC FISH FOOD OPERATION CALLED ESTRELLA DEL PERU, COPEX.) FURTHER, PUBLIC RHETORIC BY MINISTRY OF FISHERIES ABOUT FUTURE OF PERUVIAN TUNA FLEET (SEE LIMA 507) LEADS US TO BELIEVE THAT GOP REMAINS RELUCTANT TO PERMIT, AS A MATTER GENERAL POLICY, FOREIGN FLAG VESSELS TO WORK WHAT IT CONSIDERS TO BE PERUVIAN WATERS FOR TUNA WITHOUT BUYING REGULAR LICENSES.

B. BRAZIL-TYPE (OR CONSERVATION) FORMULA - GIVEN RELATIVE PAUCITY OF TUNA OVER LAST TWO YEARS IN PERUVIAN-CLAIMED WATERS AND FACT THAT ASSOCIATION OR JOINT VENTURE AGREEMENT MIGHT BRING TO PERU TECHNICAL ASSISTANCE OR OTHER DIRECTLY PERCEIVED ECONOMIC BENEFITS, WHICH A BRAZIL-TYPE SOLUTION WOULD NOT OFFER, WE ARE NOT SANGUINE THAT BRAZIL-TYPE FORMULA WOULD BE ATTRACTIVE TO GOP WHICH NOW HAS HAD AMPLE OPPORTUNITY TO CONSIDER THIS MODEL. PERHAPS ONLY A POLITICAL DECISION TO AVOID PROBLEMS WITH USG OVER SEIZURES (PERHAPS ENCOURAGED BY SUCCESSFUL RESOLUTION OF OUR INVESTMENT DISPUTES) MIGHT LEAD GOP TO EXPLORE INTERIM MEASURE ALONG THESE LINES.

C. EFFECT OF A FUTURE ECUADOR ASSOCIATION AGREEMENT ON PERU - THIS IS DIFFICULT TO ASSESS, BECAUSE IT WOULD DEPEND ON SERIES OF FACTORS, MOST IMPORTANT OF WHICH ARE DEGREE OF ECUADORIAN-PERUVIAN COMMUNICATION ABOUT ASSOCIATION AGREEMENT PRIOR TO REACHING ACCORD, AND HOW PERU WOULD INTERPRET SUCH AN ASSOCIATION IN REGARD TO PRACTICAL ECONOMIC CONSEQUENCES FOR PERUVIAN TUNA INDUSTRY. RE FORMER POINT, IF ECUADOR REACHED AN AGREEMENT WITHOUT DISCUSSION WITH PERU, PERU WOULD PROBABLY FEEL THAT CEP JOINT POSITION WOULD BE SERIOUSLY COMPROMISED. IN THIS CASE, IT LIKELY THAT PERU MIGHT WELL HARDEN ITS POSITION, AT LEAST INITIALLY, IN FACE OF ABANDONMENT BY ITS NORTHERN NEIGHBOR OF A CHEREISHED DOCTRINE. ON OTHER HAND, IF TWO COUNTRIES WERE IN CONCERT, IT POSSIBLE THAT PERU MIGHT ALSO BE INTERESTED IN SHARING SOME OF BENEFITS OF PROPOSED JOINT ASSOCIATION, DEPENDING ON

CONFIDENTIAL

PAGE 03 LIMA 01568 01 OF 02 262357Z

WHAT FORM ASSOCIATION TAKES. RE LATTER POINT, PRACTICAL ASPECTS OF OPERATING TUNA INDUSTRY AND FLEET ARE SLOWLY COMING TO PLAY MORE OF A ROLE IN GOP THINKING, ALBEIT NOT YET IN PUBLIC.

2. CLEAR FACT OF THE MATTER IS THAT PERU IS UNDER-TAKING TO CONSTRUCT HIGH-SEAS TUNA FLEET, WITH VAST MAJORITY OF ITS PURSE-SEINERS BEING IN 300 TON OR OVER

CLASS, WITH A CATCH CAPACITY WHICH WILL VASTLY SURPASS  
POTENTIAL LEVEL OF TUNA WITHIN PERUVIAN-CLAIMED WATERS,  
AND GOP HAS PUBLICLY IMPLIED THAT ITS FLEET WILL FISH  
IN WIDE AREA OF PACIFIC AND POSSIBLY ATLANTIC AS WELL.  
PRESENT PLANS INCLUDE FOLLOWING PERUVIAN BOATS AND  
COMPANIES: 1) SAN FERNANDO (EX-BANCHERO, PRIVATE), 4  
BOATS; B) COPEL, 6 BOATS; AND C) PEPESCA (MIXED STATE-  
PRIVATE), 8 BOATS.

3. THUS, IN RELATIVELY NEAR FUTURE, PERUVIAN FLEET, MAY  
FIND ITSELF SEVERELY RESTRICTED BY THIRD COUNTRIES IN  
REGARD TO CATCH AND SALES AS WELL (TO U.S.) SHOULD IT  
CONTINUE TO FAIL TO ADHERE TO IATTC REGULATIONS. WHILE  
WE HAVE NO OFFICIAL VIEW FROM GOP, A KNOWLEDGEABLE  
FOREIGN MINISTRY OFFICIAL HAS INDICATED PERUVIAN INTEREST  
IN SUGGESTED CHANGES IN THE IATTC, NOTING THAT PERU  
MIGHT WELL BE AMENABLE TO JOINING A COMPLETELY NEW  
ARRANGEMENT, ALTHOUGH IT WOULD FIND IT DIFFICULT TO  
ADHERE TO AN AGREEMENT THAT HAS BEEN IN BEING FOR MANY  
YEARS.

CONFIDENTIAL

NNN

CONFIDENTIAL

PAGE 01 LIMA 01568 02 OF 02 270002Z

72

ACTION COA-02

INFO OCT-01 ARA-16 ISO-00 DLOS-06 IO-14 EB-11 INT-08

COME-00 AID-20 DOTE-00 CG-00 TRSE-00 CIAE-00 DODE-00

PM-07 H-03 INR-10 L-03 NSAE-00 NSC-10 PA-04 RSC-01

PRS-01 SPC-03 SS-20 USIA-15 SAM-01 CIEP-02 STR-08

OMB-01 CEA-02 TAR-02 SCI-06 AGR-20 DRC-01 /198 W

----- 046397

P R 262315Z FEB 74

FM AMEMBASSY LIMA

TO SECSTATE WASHDC PRIORITY 9039

INFO AMEMBASSY QUITO

AMEMBASSY SANTIAGO

AMCONSUL GUAYAQUIL

C O N F I D E N T I A L SECTION 2 OF 2 LIMA 1568

4. FURTHER FACT TO CONSIDER IN REGARD TO POTENTIAL PERUVIAN INTEREST IN JOINT FISHING ARRANGEMENTS IS THAT TWO OF THE SEVERAL MAJOR US TUNA COMPANIES ALREADY HAVE WORKING ARRANGEMENTS WITH GOP. FIRST, VAN CAMP, THROUGH PEPESCA, HAS FIRST OPTION ON ALL TUNA CAUGHT BY PEPESCA. VAN CAMP, FOR ITS PART, HAS ARRANGED FOR LOAN OF ONE VESSEL AND TRANSFER OF SECOND VESSEL FROM US RESERVE MARITIME FLEET, AT ADVANTAGEOUS COMMERCIAL TERMS, IN ORDER TO GET THIS FIRST OPTION. PEPESCA MANAGEMENT LOOKS ON VAN CAMP ARRANGEMENT AS CLEAR INDICATION THAT GOP PERCEIVES NEED FOR US TECHNICAL KNOWLEDGE AND MARKET TIES WHICH THIS ARRANGEMENT OFFERS. VAN CAMP DOES NOT PLAN BUILDING ANY FACILITIES IN PERU. SECOND, STAR KIST, VIA COISHCO SUBSIDIARY, HAS DECIDED, AS MENTIONED ABOVE, TO STAY ON FOLLOWING NATIONALIZATION OF FISHMEAL INDUSTRY AND TO DEVELOP ITS TUNA CANNERY AND TWO COLD STORAGE PLANTS, BOTH FOR TUNA EXPORT AND FOR FISH FOR DOMESTIC CONSUMPTION. LOCAL STAR KIST MANAGEMENT STATES THAT DECISION MADE BASICALLY BECAUSE CONFIDENTIAL

CONFIDENTIAL

PAGE 02 LIMA 01568 02 OF 02 270002Z

OF EXISTING PLANT AND EQUIPMENT AND TO MAINTAIN PRESENT SHARE OF DOMESTIC MARKET WITH HOPE THAT TUNA EXPORTS WILL IMPROVE IN FUTURE YEARS. GIVEN RELATIVELY FIRM FOOTHOLD THESE TWO TUNA COMPANIES HAVE IN PERU, IT IS EMBASSY'S ASSESSMENT THAT GOP WOULD PROBABLY PREFER TO WORK OUT ANY POTENTIAL FURTHER JOINT VENTURE ARRANGEMENT ON BASIS EXPANSION OF INTERESTS OF EITHER OR BOTH OF THESE TWO COMPANIES, RATHER THAN INVITE IN NEW COMPANIES.

5. FINALLY, FOREIGN MINISTR'S INITIATIVE INDICATES TO US THAT GOP, OR AT LEAST FOREIGN MINISTRY, IS NOW AWARE OF SOME OF FOREGOING ISSUES AND WISHES EXPLORE THEM MORE FULLY, EVEN WITHOUT PRIOR CONSULTATION WITH ECUADOR. IN THIS REGARD, AND FOLLOWING ON THE SECRETARY'S REMARKS IN MEXICO AS WELL AS ASST. SECRETARY KUBISCH'S DISCUSSION WITH DE LA FLOR TWO WEEKS AGO (SANTIAGO 655), AMBASSADOR PROPOSES TO RAISE MATTER AGAIN WITH FOREIGN MINISTER, REFERRING TO PREVIOUS CONVERSATIONS THIS SUBJECT AS WELL AS DEPARTMENT'S INTEREST IN PRIOR CONSULTATION WITH REGARD TO FORTHCOMING LOS (STATE 36434). TIME IS, OF COURSE, PROPITIOUS NOW, FOLLOWING RECENT INTER-GOVERNMENT ACCORD AND FACT WE HAVE BEEN ABLE TO RESPOND POSITIVELY TO MINISTER TANTALEAN'S REQUEST FOR FISHING EXPERTS.

BELCHER

CONFIDENTIAL

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TUNA, LAW, TERRITORIAL WATERS, FISHERIES MEETINGS, FISHING DISPUTES, FISHING AGREEMENTS, FOREIGN POLICY POSITION, FISHING BOATS, NEGOTIATIONS, SHIP INTERCEPTIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 26 FEB 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** golinofr  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974LIMA01568  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** n/a  
**From:** LIMA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t1974029/aaaaaieg.tel  
**Line Count:** 219  
**Locator:** TEXT ON-LINE  
**Office:** ACTION COA  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 4  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** SANTIAGO 655, STATE 36434, 19750, 11, 616  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** golinofr  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 11 SEP 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <11 SEP 2002 by kelleyw0>; APPROVED <09 DEC 2002 by golinofr>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** FISHERIES TALKS - PERUVIAN TUNA FLEET AND POSSIBLE INTERIM MEASURES  
**TAGS:** EFIS, PFOR, PE, US  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005